#### We'd like you to meet

# SIERRA

**Sierra** is transforming how the world recognizes, rewards, and measures human performance.

# **Engaging Online Experience**



### Global Gifts and Rewards



#### **Eco-Action**



## Actionable Insights and Metrics





Summit is a human engagement company. Our recognition and incentive technology, **Sierra**, is built to engage, recognize, and reward your employees, channel partners, and customers with agile platform features and a world-class rewards catalog. **Sierra** enables you to drive performance with greater insight and results, strengthening your brand and culture.

Motivate sales teams and channel partners.

Create a powerful performance-based culture of recognition.

Attract and retain top talent while building long-term loyalty.



Employee Rewards and Recognition Programs



Years of Service Programs



Sales Incentive Programs



**Channel Incentives** 



Customer Loyalty and Rewards Programs

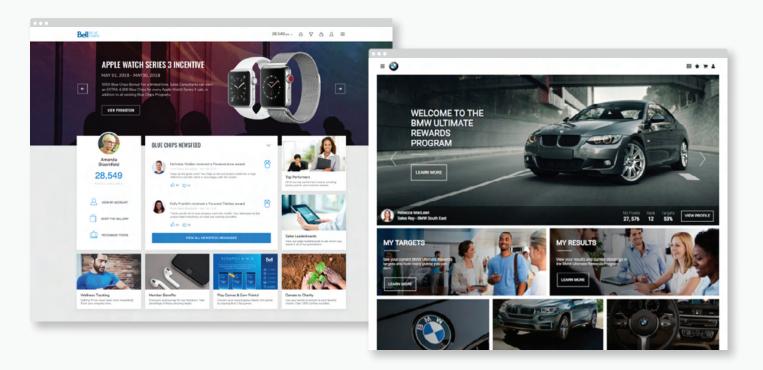


Donor Engagement and Rewards Programs

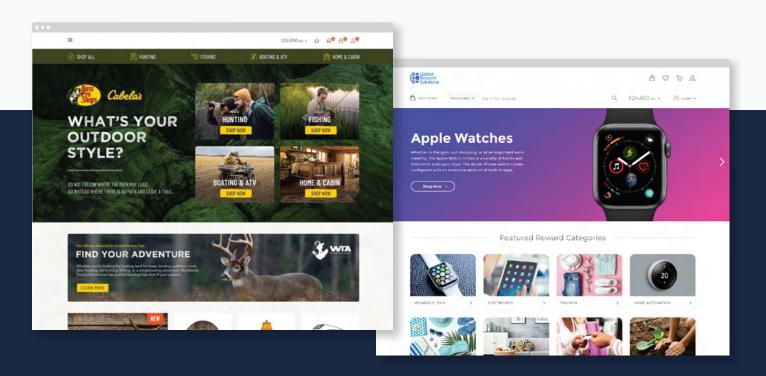




#### **Participant Dashboard Examples:**



#### **Branded Storefront Examples:**







Eliminate the complexity of rewards management. Instantly access over 10 million high-value premium brand products and digital rewards in more than 185 countries.

Our global supply chain with real-time data manages availability, delivery, currencies, languages and taxes.

10M+

Rewards

50%

YOY Growth

62

Currencies

300%+

Increase in order volume with <1% increase in customer care volume

400+

In-Country suppliers

185

Countries

85

Countries Apple Distribution

38

Languages

98%+

Orders shipped globally in 2-3 business days

98%

Customer Care resolution within 24hrs

3.5M

Orders shipped in 2020

#### Premium brand products:



# fitbit

**BURBERRY** 



**KitchenAid** 

















SONOS















MICHAEL KORS



#### A wide variety of reward categories:















Trips

Theme Parks

**Tickets** 

**Theaters** 

ers Charities

ties Concerts





### Millions of the world's coolest rewards

At the heart of the Sierra Al-driven storefront is a vast collection of the world's most desired rewards. Top brands like Apple, Sony and Bose, amazing travel escapes, last minute concerts, events, and millions of other rewards in over 185 countries.

## Al-triggered promotions and messaging

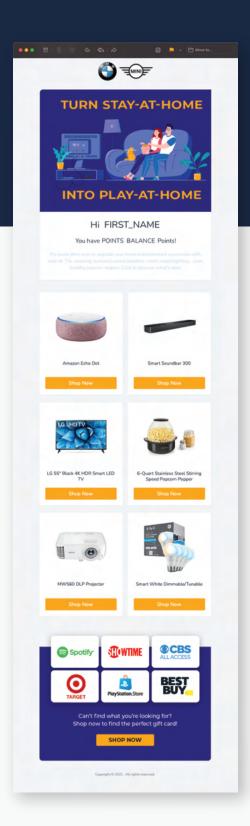
Your engagement program should be smart enough to sense when employee motivation and redemptions are dipping, and actually do something about it. Our new platform enables Al-triggered promotional campaigns, push notifications, reward recommendations and other timely, relevant communications.

## Businesses thrive by empowering their people to change the world. Every SIERRA transaction funds 5 trees.

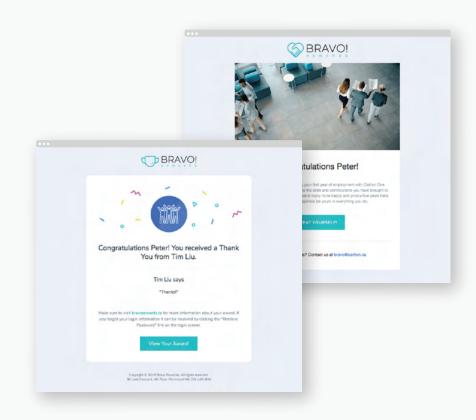
For every reward or shopping transaction, we are funding the planting of 5 new native trees around the globe, in conjunction with Eden Reforestation Project. Building a better world is our ultimate motivation.



# ADOPT, LAUNCH, ENGAGE Sample Design & Communications:



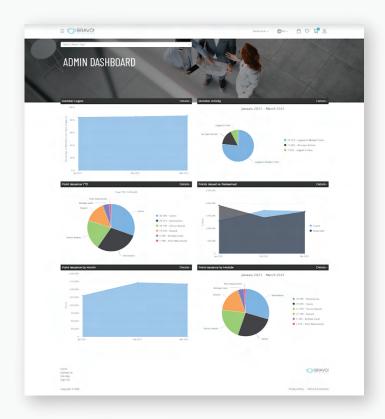








With data metrics for member engagement, activity, and rewards, **Sierra** provides valuable insight into performance, empowering your organization to make informed decisions.



High-performance cultures not only bring out the best in our people, but attract the best people to the fold, giving organizations a significant competitive advantage.



#### **Mobile App**

Hybrid app built on mobile web-responsive platform allows your global teams to connect from anywhere.













Distribution via app stores or mobile device management











#### What our customers have to say...

"What I love about Summit's approach is that they don't just build the software and rewards catalog, but they focus on engaging the people into the program. They built an initial launch campaign and an ongoing communications plan to help our organization adopt new behavior around the program as well. They are the complete package." Sr VP, Talent Management

"I was awestruck by the variety of options, from high-end brands to experiences like shows and sports, not to mention...the travel!! I feel like a rockstar with this level of recognition for my achievement. Thanks Boss!" Recipient





Summit is a human engagement company - bringing together a unique range of offerings to solve for today's challenges.

We bring brands to new heights with our elevated approach, enabling our clients to live their brand as they strive to connect and engage with the people who matter to them.

Sierra is transforming how the world recognizes, rewards, and measures human performance.

Summit brings together all the tools you need to conquer the peak of human engagement:

- State of the art recognition and incentive enterprise technology
- Globally-accessible rewards catalog with brand name merchandise, travel, event tickets, gift cards, and charitable giving
- Customized storefront with your own unique curated reward selection
- Gamification technology
- Actionable insights and metrics, data analytics
- Creative outreach to drive target engagement
- Kitting and distribution services
- Sustainable eco-action with every redemption

At Summit, our mission is to build stronger brands, create richer lives, and a better world.

Want to know more about Sierra? Ask your Summit team member to schedule a demo.

